

Terms and conditions for the sale of goods by  
Dansko UK Limited

## **1 Definitions and interpretation**

1.1 In these Conditions the following definitions apply:

<b>Affiliate</b>	means any entity that directly or indirectly Controls, is Controlled by or is under common Control with, another entity;
<b>Business Day</b>	means a day other than a Saturday, Sunday or bank or public holiday when banks generally are open for non-automated business in England;
<b>Conditions</b>	means the Supplier's terms and conditions of sale set out in this document and any relevant Sales Confirmation;
<b>Confidential Information</b>	means any commercial, financial or technical information, information relating to the Goods, plans, know-how or trade secrets which is obviously confidential or has been identified as such, or which is developed by a party in performing its obligations under, or otherwise pursuant to the Contract;
<b>Contract</b>	means the agreement between the Supplier and the Customer for the sale and purchase of Goods incorporating these Conditions and the Order;
<b>Control</b>	means the beneficial ownership of more than 50% of the issued share capital of a company or the legal power to direct or cause the direction of the management of the company;
<b>Customer</b>	means the person or firm who purchases the Goods from the Supplier and whose details are set out in the Order, and whom will be classed as a business customer on the basis the Goods will be used by it in the ordinary course of its business;
<b>Force Majeure</b>	means an event or sequence of events beyond a party's reasonable control (after exercise of reasonable care to put in place robust back-up and disaster recovery arrangements) preventing or delaying it from performing its obligations under the Contract including an act of God, fire, flood, lightning, earthquake or other natural disaster; war, riot or civil unrest; interruption or failure of supplies of power, fuel, water, transport, equipment, telecommunications service or material required for performance of the Contract; strike, lockout or boycott or other industrial action including strikes or other industrial disputes involving the Supplier's or its suppliers' workforce, but excluding the Customer's inability to pay or circumstances resulting in the Customer's inability to pay;
<b>Goods</b>	means the goods and other physical material set out in the Order and to be supplied by the Supplier to the Customer;
<b>Location</b>	means the address(es) for delivery of the Goods as set out in the Order;

<b>Order</b>	means an order for the Goods from the Supplier placed by the Customer in writing, to include details of any documentation required by the Customer in connection with the Goods or their delivery;
<b>Price</b>	has the meaning given in clause 3.1;
<b>Sales Confirmation</b>	means the Supplier's confirmation in writing of the terms of the Order;
<b>Shelf-Life</b>	means the best-before date, expiry date, or other date in the Specification beyond which it is indicated that the Goods should not be consumed;
<b>Specification</b>	means the description, any samples, or specification of the Goods and their packaging set out or referred to in the Order;
<b>Supplier</b>	means Dansko UK Limited, a company incorporated in England and Wales under number 11456547 whose registered office is at The Offices The Horsepound Courtyard, The Triangle, Castle Cary, Somerset, England, BA7 7BD; and
<b>VAT</b>	means value added tax under the Value Added Taxes Act 1994 or any other similar sale or fiscal tax applying to the sale of the Goods.

1.2 In these Conditions, unless the context requires otherwise:

- 1.2.1 any clause, schedule or other headings in these Conditions is included for convenience only and shall have no effect on the interpretation of the Conditions;
- 1.2.2 a reference to a 'party' includes that party's personal representatives, successors and permitted assigns;
- 1.2.3 a reference to a 'person' includes a natural person, corporate or unincorporated body (in each case whether or not having separate legal personality) and that person's personal representatives, successors and permitted assigns;
- 1.2.4 a reference to a 'company' includes any company, corporation or other body corporate, wherever and however incorporated or established;
- 1.2.5 a reference to a gender includes each other gender;
- 1.2.6 words in the singular include the plural and vice versa;
- 1.2.7 any words that follow 'include', 'includes', 'including', 'in particular' or any similar words and expressions shall be construed as illustrative only and shall not limit the sense of any word, phrase, term, definition or description preceding those words;

- 1.2.8 a reference to 'writing' or 'written' includes any method of reproducing words in a legible and non-transitory form and includes email);
- 1.2.9 a reference to legislation is a reference to that legislation as extended, re-enacted or consolidated from time to time except to the extent that any such amendment, extension or re-enactment would increase or alter the liability of a party under the Contract; and
- 1.2.10 a reference to legislation includes all subordinate legislation made from time to time under that legislation.

## **2 Application of these Conditions**

- 2.1 These Conditions apply to and form part of the Contract between the Supplier and the Customer. They supersede any previously issued terms and conditions of purchase or supply.
- 2.2 No terms or conditions endorsed on, delivered with, or contained in the Customer's purchase conditions, order, confirmation of order, specification or other document shall form part of the Contract except to the extent that the Supplier otherwise agrees in writing. The Customer waives any right it might otherwise have to rely on any term endorsed upon, delivered with or contained in any documents of the Customer that is inconsistent with these Conditions.
- 2.3 No variation of these Conditions or to an Order or to the Contract shall be binding unless expressly agreed in writing and executed by a duly authorised signatory on behalf of the Supplier.
- 2.4 Each Order by the Customer to the Supplier shall be an offer to purchase Goods subject to these Conditions.
- 2.5 An Order may be withdrawn or amended by the Customer at any time before acceptance by the Supplier. If the Supplier is unable to accept an Order, it shall notify the Customer as soon as reasonably practicable.
- 2.6 The offer constituted by an Order shall remain in effect and capable of being accepted by the Supplier until withdrawn by the Customer giving notice to the Supplier after the expiry of 2 Business Days from the date on which the Customer submitted the Order.
- 2.7 The Supplier may accept or reject an Order at its discretion. An Order shall not be accepted, and no binding obligation to supply any Goods shall arise, until the earlier of:
- 2.7.1 the Supplier sending a Sales Confirmation to the Customer and the Customer returning a signed copy thereof (by post, fax or e-mail) to the Supplier; or
- 2.7.2 the Supplier dispatching the Goods or notifying the Customer that they are available for collection (as the case may be).
- 2.8 Rejection by the Supplier of an Order, including any communication that may accompany such rejection, shall not constitute a counter-offer capable of acceptance by the Customer.

- 2.9 The Supplier may issue quotations to the Customer from time to time. Quotations are invitations to treat only. They are not an offer to supply Goods and are incapable of being accepted by the Customer.
- 2.10 Samples, marketing and other promotional material relating to the Goods are illustrative only and do not form part of the Contract.

### **3 Price**

- 3.1 The price for the Goods shall be as set out in the Order or, in default of such provision, shall be calculated in accordance with the Supplier's scale of charges in force from time to time (**Price**).
- 3.2 The Price is exclusive of VAT (or equivalent sales tax).
- 3.3 The Customer shall pay any applicable VAT to the Supplier on receipt of a valid VAT invoice.
- 3.4 The Supplier may, by giving notice to the Customer at any time up to 3 Business Days before delivery, increase the price of the Goods to reflect any increase in the cost of the Goods that is due to:
- 3.4.1 any factor beyond the Supplier's control (including foreign exchange fluctuations, increases in taxes and duties, and increases in labour, materials or other manufacturing costs);
  - 3.4.2 any request by the Customer to change the delivery date(s), quantities or types of Goods ordered, or the Specification; or
  - 3.4.3 any delay caused by any instructions of the Customer or failure of the Customer to give the Supplier adequate or accurate information or instructions.

### **4 Payment**

- 4.1 The Supplier shall invoice the Customer for the Goods at any time.
- 4.2 The Customer shall pay all invoices:
- 4.2.1 in full without deduction or set-off, in cleared funds within 28 days of the date of each invoice; and
  - 4.2.2 to the bank account nominated by the Supplier.
- 4.3 Any invoice queries should be raised in writing within 5 Business Days of its receipt. If the Supplier has not been informed in accordance with this procedure, the Customer is deemed to accept the invoice and is bound to pay the full invoice value. If the Supplier has been informed in accordance with this procedure, the Customer agrees to pay the undisputed part of the invoice within the agreed payment terms and to co-operate fully with the Supplier in order to resolve the dispute as quickly as possible.
- 4.4 Notwithstanding clause 14.1.3, time of payment is of the essence. Where sums due under these Conditions are not paid in full by the due date:

- 4.4.1 the Supplier may, without limiting its other rights, charge interest on such sums at 8% a year above the base rate of Allied Irish Banks, plc. from time to time in force;
- 4.4.2 interest shall accrue on a daily basis, and apply from the due date for payment until actual payment in full, whether before or after judgment; and
- 4.4.3 the Customer shall pay the costs incurred by the Supplier (including, without limitation, legal costs) in recovering or attempting to recover any sums due in respect of unpaid invoices of an indemnity basis.

## **5 Credit limit**

The Supplier may set, withdraw and vary credit limits from time to time and withhold all further supplies if the Customer exceeds such credit limit.

## **6 Delivery**

- 6.1 An Order shall specify whether the Goods are to be:
  - 6.1.1 delivered by the Supplier, or by a carrier appointed by the Supplier, to the Location on the date(s) specified in the Order; or
  - 6.1.2 made available for collection by the Customer at the Supplier's, or carrier's, premises set out in the Order (as the case may be). The Customer shall collect the Goods within the period specified in the Order.
- 6.2 The Goods shall be deemed delivered:
  - 6.2.1 if delivered by the Supplier under clause 6.1.1, on arrival of the Goods at the Location; or
  - 6.2.2 if delivered by a carrier under clause 6.1.1, on arrival of the Goods at the Location; or
  - 6.2.3 if collected by the Customer under clause 6.1.2, when the Supplier makes the Goods available for collection at the Supplier's, or carrier's, premises (as the case may be).
- 6.3 The Customer shall not be entitled to reject any delivery of Goods on the basis that an incorrect volume of Goods has been supplied provided the volumes supplied are within 5% (above or below) of the correct volume.
- 6.4 The Goods may be delivered by instalments. Any delay in delivery or defect in an instalment shall not entitle the Customer to cancel any other instalment.
- 6.5 Delivery of the Goods shall be accompanied by a delivery note stating:
  - 6.5.1 the date of the Order;
  - 6.5.2 the product numbers, type and quantity of Goods in the consignment; and
  - 6.5.3 any special handling instructions.
- 6.6 Time of delivery is not of the essence and may not be made of the essence by notice. The Supplier shall use its reasonable endeavours to meet delivery dates but such dates are approximate only.

- 6.7 The Supplier shall not be liable for any delay in or failure of delivery caused by:
- 6.7.1 the Customer's failure to: (i) make the Location available, (ii) prepare the Location as required for delivery of the Goods or (iii) provide the Supplier with adequate instructions for delivery or otherwise relating to the Goods;
  - 6.7.2 the Customer's failure to collect the Goods from the Supplier's or carrier's premises; or
  - 6.7.3 Force Majeure.
- 6.8 If the Customer fails to accept delivery of the Goods the Supplier shall store and insure the Goods pending delivery, and the Customer shall pay all costs and expenses incurred by the Supplier in doing so.
- 6.9 If 2 Business Days following the due date for delivery or collection, or the last day of the period for delivery or collection, of the Goods, the Customer has not taken delivery of or collected them, the Supplier may resell or otherwise dispose of the Goods. The Supplier shall invoice the Customer for:
- 6.9.1 reasonable storage charges and costs of resale; and
  - 6.9.2 any shortfall of the resale price below the Price payable or paid by the Customer for the Goods.
- 6.10 If the Supplier fails to deliver the Goods, its liability shall be limited to the costs and expenses incurred by the Customer in obtaining replacement goods of similar description and quality in the cheapest market available, less the Price of the Goods.

## **7 Risk**

Risk in the Goods shall pass to the Customer on delivery.

## **8 Title**

- 8.1 Title to the Goods shall pass to the Customer once the Supplier has received payment in full for all debts owed by the Customer to the Supplier (including payment for the Goods) at any given time.
- 8.2 Until title to the Goods has passed to the Customer, the Customer shall:
- 8.2.1 hold the Goods as bailee for the Supplier;
  - 8.2.2 store the Goods in accordance with the Specification separately from all other material in the Customer's possession;
  - 8.2.3 take all reasonable care of the Goods and keep them in the condition in which they were delivered;
  - 8.2.4 insure the Goods from the date of delivery: (i) with a reputable insurer, (ii) against all risks, (iii) for an amount at least equal to their Price and (iv) noting the Supplier's interest on the policy;
  - 8.2.5 ensure that the Goods are clearly identifiable as belonging to the Supplier;
  - 8.2.6 not remove or alter any mark on or packaging of the Goods;

- 8.2.7 inform the Supplier immediately if it becomes subject to any of the events or circumstances set out in clauses 14.1.1 to 14.1.4 or 14.2.1 to 14.2.11; and
- 8.2.8 on reasonable notice permit the Supplier to inspect the Goods during the Customer's normal business hours and provide the Supplier with such information concerning the Goods as the Supplier may request from time to time.
- 8.3 The Customer may not use or resell the Goods in the ordinary course of its business until such time as title to the Goods has passed to the Customer.
- 8.4 If, at any time before title to the Goods has passed to the Customer, the Customer informs the Supplier, or the Supplier reasonably believes, that the Customer has or is likely to become subject to any of the events specified in clauses 14.1.1 to 14.1.4 or 14.2.1 to 14.2.11, the Supplier may:
  - 8.4.1 require the Customer at the Customer's expense to re-deliver the Goods to the Supplier; and
  - 8.4.2 if the Customer fails to do so promptly, enter any premises where the Goods are stored and repossess them.

## **9 No warranty**

- 9.1 The Supplier gives no warranties and makes no representations in relation to the Goods and all warranties and conditions (including the conditions implied by sections 13 to 15 of the Sale of Goods Act 1979), whether express or implied by statute, common law or otherwise are excluded to the fullest extent permitted by law.
- 9.2 Without prejudice to clause 9.1, the Supplier shall not be liable for any defect in the Goods:
  - 9.2.1 where such defect is a patent defect, unless written particulars of the claim (giving full details of the matter in respect of which the claim is made, the nature of the breach and the amount claimed) shall have been given to the Supplier within 3 Business Days of delivery;
  - 9.2.2 where such defect is a latent defect, unless written particulars of the claim (giving full details of the matter in respect of which the claim is made, the nature of the breach and the amount claimed) shall have been given to the Supplier (i) promptly after the Customer becomes aware of the defect and (ii) before the expiry of the Shelf-Life of the Goods;
  - 9.2.3 where such defect arises by reason of wear and tear, wilful damage, negligence, or could be expected to arise in the normal course of use of the Goods;
  - 9.2.4 to the extent caused by the Customer's failure to comply with the Supplier's instructions in relation to the Goods, including any instructions on installation, operation, storage or maintenance;
  - 9.2.5 to the extent caused by the Supplier following any specification or requirement of the Customer in relation to the Goods; or



- 9.2.6 where the Customer modifies any Goods without the Supplier's prior consent or, having received such consent, not in accordance with the Supplier's instructions.
- 9.3 If the Supplier accepts the Customer's claim for a defect in the Goods, the Supplier shall have the option (in the Supplier's sole discretion) of satisfying the claim in full by either:
- 9.3.1 replacing the defective Goods within a reasonable period of time, in which case these Conditions shall apply to any replacement Goods supplied by the Supplier;
- 9.3.2 refunding the part of the Price referable to the defective Goods in exchange for the defective Goods; or
- 9.3.3 refund the difference between the market value of the defective Goods at the date of delivery and the Price paid for them.

## **10 Indemnity and insurance**

- 10.1 The Customer shall indemnify the Supplier from and against any losses, damages, liability, costs (including legal fees) and expenses which the Supplier may suffer or incur directly or indirectly from the Customer's breach of any of its obligations under the Contract.
- 10.2 The Customer shall have in place contracts of insurance with reputable insurers to cover its obligations under the Contract. On request, the Customer shall supply so far as is reasonable evidence of the maintenance of the insurance and all of its terms from time to time applicable.

## **11 Limitation of liability**

- 11.1 The extent of the parties' liability under or in connection with the Contract (regardless of whether such liability arises in tort, contract or in any other way and whether or not caused by negligence or misrepresentation) shall be as set out in this clause 11. The limits and exclusions in this clause reflect the price of the Goods and the Customer is responsible for making its own arrangements for the insurance of any excess loss.
- 11.2 Subject to clauses 11.5 and 11.6, the Supplier's total liability shall not exceed the amount of the Price paid by the Customer.
- 11.3 Subject to clauses 11.5 and 11.6, the Supplier shall not be liable for consequential, indirect or special losses.
- 11.4 Subject to clauses 11.5 and 11.6, the Supplier shall not be liable for any of the following (whether direct or indirect):
- 11.4.1 loss of profit;
- 11.4.2 loss of data;
- 11.4.3 loss of use;
- 11.4.4 loss of production;
- 11.4.5 loss of contract;

- 11.4.6 loss of opportunity;
  - 11.4.7 loss of savings, discount or rebate (whether actual or anticipated); or
  - 11.4.8 harm to reputation or loss of goodwill.
- 11.5 The limitations of liability set out in clauses 11.2 to 11.4 shall not apply in respect of any indemnities given by either party under the Contract.
- 11.6 Notwithstanding any other provision of the Contract, the liability of the parties shall not be limited in any way in respect of the following:
- 11.6.1 death or personal injury caused by negligence;
  - 11.6.2 fraud or fraudulent misrepresentation; or
  - 11.6.3 any other losses which cannot be excluded or limited by applicable law.
- 11.7 The Customer acknowledges that the limitations and exclusions in respect of the liability of the Supplier as set out in these Conditions are reasonable to protect the legitimate commercial and business interests of the Supplier and are reflected in the price of the Goods payable by the Customer to the Supplier. The Customer accepts any associated risks and, if it wishes to mitigate such risks, shall insure itself accordingly.

## **12 Confidentiality and announcements**

- 12.1 The Customer shall keep confidential all Confidential Information of the Supplier and of any Affiliate of the Supplier and shall only use the same as required to perform the Contract. The provisions of this clause shall not apply to:
- 12.1.1 any information which was in the public domain at the date of the Contract;
  - 12.1.2 any information which comes into the public domain subsequently other than as a consequence of any breach of the Contract or any related agreement;
  - 12.1.3 any information which is independently developed by the Customer without using information supplied by the Supplier or by any Affiliate of the Supplier; or
  - 12.1.4 any disclosure required by law or a regulatory authority or otherwise by the provisions of the Contract.
- 12.2 This clause 12 shall remain in force in perpetuity.
- 12.3 The Customer shall not make any public announcement or disclose any information regarding the Contract, except to the extent required by law or regulatory authority.

## **13 Force Majeure**

- 13.1 A party shall not be liable if delayed in or prevented from performing its obligations due to Force Majeure, provided that it:
- 13.1.1 promptly notifies the other of the Force Majeure event and its expected duration; and
  - 13.1.2 uses best endeavours to minimise the effects of that event.
- 13.2 If, due to Force Majeure, a party:

- 13.2.1 is or shall be unable to perform a material obligation; or
- 13.2.2 is delayed in or prevented from performing its obligations for a continuous period exceeding 14 days,  
the other party may, within 30 days, terminate the Contract on immediate notice.

## **14 Termination**

- 14.1 The Supplier may terminate the Contract or any other contract which it has with the Customer at any time by giving notice in writing to the Customer if:
  - 14.1.1 the Customer commits a material breach of the Contract and such breach is not remediable;
  - 14.1.2 the Customer commits a material breach of the Contract which is not remedied within 14 days of receiving written notice of such breach;
  - 14.1.3 the Customer has failed to pay any amount due under the Contract on the due date and such amount remains unpaid within 14 days after the Supplier has given notification that the payment is overdue; or
  - 14.1.4 any consent, licence or authorisation held by the Customer is revoked or modified such that the Customer is no longer able to comply with its obligations under the Contract or receive any benefit to which it is entitled.
- 14.2 The Supplier may terminate the Contract at any time by giving notice in writing to the Customer if the Customer:
  - 14.2.1 stops carrying on all or a significant part of its business, or indicates in any way that it intends to do so;
  - 14.2.2 is unable to pay its debts either within the meaning of section 123 of the Insolvency Act 1986 as if the words "it is proved to the satisfaction of the court" did not appear in section 123(1)(e) or 123(2) or if the Supplier reasonably believes that to be the case;
  - 14.2.3 begins negotiations with all or any class of its creditors with a view to rescheduling any of its debts, or makes a proposal for or enters into any compromise or arrangement with any of its creditors;
  - 14.2.4 has an administrator, receiver and/or manager appointed over all or any part of its undertaking, assets or income;
  - 14.2.5 has a resolution passed for its winding up;
  - 14.2.6 has a petition presented to any court for its winding up or an application is made for an administration order, or any winding-up or administration order is made against it;
  - 14.2.7 is subject to any procedure for the taking control of its goods that is not withdrawn or discharged within 7 days of that procedure being commenced;
  - 14.2.8 has a freezing order made against it;

- 14.2.9 is subject to any recovery or attempted recovery of items supplied to it by a supplier retaining title to those items;
  - 14.2.10 is subject to any events or circumstances analogous to those in clauses 14.2.1 to 14.2.9 in any jurisdiction; or
  - 14.2.11 takes any steps in anticipation of, or has no realistic prospect of avoiding, any of the events or procedures described in clauses 14.2.1 to 14.2.10 including giving notice for the convening of any meeting of creditors, issuing an application at court or filing any notice at court, receiving any demand for repayment of lending facilities, or passing any board resolution authorising any steps to be taken to enter into an insolvency process.
- 14.3 The Supplier may terminate the Contract any time by giving not less than 4 weeks' notice in writing to the Customer if the Customer undergoes a change of Control or if it is realistically anticipated that it shall undergo a change of Control within 2 months.
  - 14.4 The right of the Supplier to terminate the Contract pursuant to clause 14.2 shall not apply to the extent that the relevant procedure is entered into for the purpose of a solvent amalgamation, reconstruction or merger (where applicable) where the amalgamated, reconstructed or merged party agrees to adhere to the Contract.
  - 14.5 If the Customer becomes aware that any event has occurred, or circumstances exist, which may entitle the Supplier to terminate the Contract under this clause 14, it shall immediately notify the Supplier in writing.
  - 14.6 Termination or expiry of the Contract shall not affect any accrued rights and liabilities of the Supplier at any time up to the date of termination.

## **15 Dispute resolution**

- 15.1 Any dispute arising between the parties out of or in connection with the Contract shall be dealt with in accordance with the provisions of this clause 15.
- 15.2 The dispute resolution process may be initiated at any time by either party serving a notice in writing on the other party that a dispute has arisen. The notice shall include reasonable information as to the nature of the dispute.
- 15.3 The parties shall use all reasonable endeavours to reach a negotiated resolution through the following procedures:
  - 15.3.1 Within 7 days of service of the notice, the contract managers of the parties shall discuss the dispute and attempt to resolve it.
  - 15.3.2 If the dispute has not been resolved within 7 days thereof, then the matter shall be referred to the chief executives (or persons of equivalent seniority). The chief executives (or equivalent) shall meet (which may be remotely) within 7 days to discuss the dispute and attempt to resolve it.
- 15.4 The specific format for the resolution of the dispute under clause 15.3.1 and, if necessary, clause 15.3.2 shall be left to the reasonable discretion of the parties, but may include the preparation and submission of statements of fact or of position.

- 15.5 If the dispute has not been resolved within 14 days of the first meeting of the chief executives (or equivalent) under clause 15.3.2 then the matter may be referred to mediation.
- 15.6 Either party may issue formal legal proceedings at any time whether or not the steps referred to in clauses 15.3 and 15.5 have been completed.

## **16 Notices**

- 16.1 Any notice given by a party under these Conditions shall:
- 16.1.1 be in writing and in English;
  - 16.1.2 be signed by, or on behalf of, the party giving it (except for notices sent by email); and
  - 16.1.3 be sent to the relevant party at the address set out in the Contract.
- 16.2 Notices may be given, and are deemed received:
- 16.2.1 by hand: on receipt of a signature at the time of delivery;
  - 16.2.2 by Royal Mail first class post: at 9.00 am on the second Business Day after posting;
  - 16.2.3 by Royal Mail international signed post: at 9.00 am on the fifth Business Day after posting;
  - 16.2.4 by fax: on receipt of a transmission report from the correct number confirming uninterrupted and error-free transmission; and
  - 16.2.5 by email provided confirmation is sent by first class post as aforesaid: on receipt of a read receipt email from the correct address.
- 16.3 Any change to the contact details of a party as set out in the Contract shall be notified to the other party in accordance with clause 16.1 and shall be effective:
- 16.3.1 on the date specified in the notice as being the date of such change; or
  - 16.3.2 if no date is so specified, 5 Business Days after the notice is deemed to be received.
- 16.4 This clause 16 does not apply to notices given in legal proceedings.

## **17 Cumulative remedies**

The rights and remedies provided in the Contract for the Supplier only are cumulative and not exclusive of any rights and remedies provided by law.

## **18 Time**

Unless stated otherwise, time is of the essence in respect of any date or period specified in the Contract in relation to the Customer's obligations only.

## **19 Further assurance**

The Customer shall at the request of the Supplier, and at the Customer's own cost, do all acts and execute all documents which are necessary to give full effect to the Contract.

## **20 Entire agreement**

- 20.1 The parties agree that the Contract and any documents entered into pursuant to it constitutes the entire agreement between them and supersedes all previous agreements, understandings and arrangements between them, whether in writing or oral in respect of its subject matter.
- 20.2 Each party acknowledges that it has not entered into the Contract or any documents entered into pursuant to it in reliance on, and shall have no remedies in respect of, any representation or warranty that is not expressly set out in the Contract or any documents entered into pursuant to it. No party shall have any claim for innocent or negligent misrepresentation on the basis of any statement in the Contract.
- 20.3 Nothing in these Conditions purports to limit or exclude any liability for fraud.

## **21 Variation**

No variation of the Contract shall be valid or effective unless it is in writing, refers to the Contract and is duly signed or executed by, or on behalf of, the Supplier.

## **22 Assignment**

- 22.1 The Customer may not assign, subcontract or encumber any right or obligation under the Contract, in whole or in part, without the Supplier's prior written consent, such consent not to be unreasonably withheld or delayed.
- 22.2 Notwithstanding clause 22.1, the Customer may perform any of its obligations and exercise any of its rights granted under the Contract through any Affiliate provided that it gives the Supplier prior written notice of such subcontracting or assignment including the identity of the relevant Affiliate. The Customer acknowledges and agrees that any act or omission of its Affiliate in relation to the Customer's rights or obligations under the Contract shall be deemed to be an act or omission of the Customer itself.
- 22.3 The Supplier may at any time assign, transfer, mortgage, charge, subcontract, delegate, declare a trust over or deal in any other manner with all or any of its rights or obligations under the Contract, including to any Affiliate.

## **23 Set off**

- 23.1 The Supplier shall be entitled to set-off under the Contract any liability which it has or any sums which it owes to the Customer under the Contract or under any other contract which the Supplier has with the Customer against any amount owed by the Customer to the Supplier.
- 23.2 The Customer shall pay all sums that it owes to the Supplier under the Contract without any set-off, counterclaim, deduction or withholding of any kind, save as may be required by law.

## **24 No partnership or agency**

The parties are independent persons and are not partners, principal and agent or employer and employee and the Contract does not establish any joint venture, trust, fiduciary or other relationship between them, other than the contractual relationship

expressly provided for in it. Neither of the parties shall have, nor shall represent that they have, any authority to make any commitments on the other party's behalf.

## **25 Equitable relief**

The Customer recognises that any breach or threatened breach of the Contract may cause the Supplier irreparable harm for which damages may not be an adequate remedy. Accordingly, in addition to any other remedies and damages available to the Supplier, the Customer acknowledges and agrees that the Supplier is entitled to the remedies of specific performance, injunction and other equitable relief without proof of special damages.

## **26 Severance**

26.1 If any provision of the Contract (or part of any provision) is or becomes illegal, invalid or unenforceable, the legality, validity and enforceability of any other provision of the Contract shall not be affected.

26.2 If any provision of the Contract (or part of any provision) is or becomes illegal, invalid or unenforceable but would be legal, valid and enforceable if some part of it was deleted or modified, the provision or part-provision in question shall apply with such deletions or modifications as may be necessary to make the provision legal, valid and enforceable. In the event of such deletion or modification, the parties shall negotiate in good faith in order to agree the terms of a mutually acceptable alternative provision.

## **27 Waiver**

27.1 No failure, delay or omission by the Supplier in exercising any right, power or remedy provided by law or under the Contract shall operate as a waiver of that right, power or remedy, nor shall it preclude or restrict any future exercise of that or any other right, power or remedy.

27.2 No single or partial exercise of any right, power or remedy provided by law or under the Contract by the Supplier shall prevent any future exercise of it or the exercise of any other right, power or remedy by the Supplier.

27.3 A waiver of any term, provision, condition or breach of the Contract by the Supplier shall only be effective if given in writing and signed by the Supplier, and then only in the instance and for the purpose for which it is given.

## **28 Compliance with law**

The Customer shall comply with all laws, enactments, regulations, regulatory policies, guidelines and industry codes applicable to it and shall maintain such authorisations and all other approvals, permits and authorities as are required from time to time to perform its obligations under or in connection with the Contract.

## **29 Conflicts within contract**

If there is a conflict between the terms contained in the Conditions and the terms of the Order, schedules, appendices or annexes to the Contract, the terms of the Conditions shall prevail. If there is a conflict between the Supplier's terms and

conditions of sale set out in this document and any Sales Confirmation, the terms of the Sales Confirmation shall prevail.

**30 Costs and expenses**

The Customer shall pay its own costs and expenses incurred in connection with the negotiation, preparation, signature and performance of the Contract (and any documents referred to in it).

**31 Third party rights**

31.1 Except as expressly provided for in clause 31.2, a person who is not a party to the Contract shall not have any rights under the Contracts (Rights of Third Parties) Act 1999 to enforce any of the provisions of the Contract.

31.2 Any Affiliate of the Supplier shall be entitled under the Contracts (Rights of Third Parties) Act 1999 to enforce any of the provisions of the Contract. The consent of any such Affiliate is not required in order to rescind or vary the Contract or any provision of it.

**32 Governing law**

The Contract and any dispute or claim arising out of, or in connection with, it, its subject matter or formation (including non-contractual disputes or claims) shall be governed by, and construed in accordance with, the laws of England and Wales.

**33 Jurisdiction**

The parties irrevocably agree that the courts of England and Wales shall have exclusive jurisdiction to settle any dispute or claim arising out of, or in connection with, the Contract, its subject matter or formation (including non-contractual disputes or claims).